PRICING

6.1   Pricing Explanation

All devices handled under this contract will incur a fee to collect, process, evaluate and allocate for either future use or recycling. These fees are the fixed operating costs and will be charged to the requesting organization upon completion of the purchase order. However, DynTek has committed to pursuing avenues that will allow the resale of compatible devices to the open market. If the surplus device is sold and revenue is received DynTek will return to the Commonwealth a portion of the proceeds.

Each device has certain attributes that will either raise or lower the level of effort to collect, process, evaluate and allocate. It is in the best interest of all parties that the device that is identified for surplus is handled according to its individual specifications. The pricing schedule in section 9.2 lists each device possibility and allocates fees to that device, contingent on its final destination.

Example 1: Resale of equipment.

A Pentium III Computer that is 3 years old and is registered as in good condition.

Charges that will apply:

Transportation	3.06
Resale Preparation	14.70
System Clean	6.13
Storage ITRM Format	3.68
Factory Software Restore	6.13
Total	**33.70**

Assuming the computer is sold for a forecasted value of 120.00, DynTek will return to the Commonwealth 70% of the proceeds.

Resale value	120.00
Revenue returned	84.00

The organization that registers the computer may request from DGS a credit from the revenue returned. This may offset the charge applied by DynTek for the surplus effort.

Example 2: Recycling of equipment.

A Pentium II Computer that is 5 years old and is registered as in poor condition.

Charges that will apply:

Transportation	3.06
Destroy Processing	11.03
Destruction of storage	3.06
Recycling fee	3.19
Total	**20.34**

6.1.1   Validation discrepancies

Any device that is mis-registered and during validation and sanitization is identified as being in either a condition or of an age that does not reflect registration information will be modified by DynTek to reflect actual conditions. Charges will also be modified, reflecting validation changes and a change order request with justification will be submitted to the issuing organization if the fee for the activity increases. All validation changes contain audit trails to show who made the changes and why the changes are made.

6.2   Price Schedule

A color in each column denotes charges that may be applied to the device as it is processed.

Blue and Green activities cannot be combined.

Factory restore is contingent on appropriate licenses being available. Otherwise the device will be processed without any software loaded and a charge will not be applied.

Red activities are optional and will only occur at the specific request of the organization.

6.2.1 Desktop Computer

Transport from Organization	Destroy Processing	Resale Processing	Clean	Degauss	Format	Format DOD Standard	Factory Restore	Recycle	Warehouse per Month
3.06	11.03	14.70	6.13	3.06	3.68	9.80	6.13	3.19	3.06

6.2.2 Mobile Computer

Transport from Organization	Destroy Processing	Resale Processing	Clean	Degauss	Format	Format DOD Standard	Factory Restore	Recycle	Warehouse per Month
3.06	13.48	14.70	8.58	3.06	3.68	9.80	7.35	6.59	3.06

6.2.3 Handheld Computer

Transport from Organization	Destroy Processing	Resale Processing	Clean	ROM Destruction	SRAM Format	Factory Restore	Recycle	Warehouse per Month
1.23	6.13	4.90	3.68	7.35	3.68	3.68	6.82	1.23

6.2.4 Server

Transport from Organization	Destroy Processing	Resale Processing	Clean	Degauss	Format	Format DOD Standard	Factory Restore	Recycle	Warehouse per Month
5.15	12.25	17.15	14.70	3.06	9.80	17.15	30.63	12.45	5.15

6.2.5 Monitors

Type	Transport from Organization	Destroy Processing	Resale Processing	Clean	Recycle	Warehouse per Month
14″ Or Terminal	3.06	9.80	17.15	3.06	3.45	3.06
15″	3.06	11.03	11.03	3.68	4.25	3.06
17″	3.68	12.25	12.25	4.90	5.50	3.68
19″	3.68	12.25	12.25	6.13	7.25	3.68
20″	5.15	14.70	13.48	6.13	11.20	5.15
21″	5.15	17.15	13.48	7.35	12.00	5.15
LCD	3.06	12.25	12.25	6.13	14.20	3.06

6.2.6 Printers

Type	Transport from Organization	Destroy Processing	Resale Processing	Clean	Degauss	Format	Recycle	Warehouse per Month
Dot Matrix	3.06	9.80	6.13	6.13	NA	NA	3.45	3.06
Ink Jet	3.06	9.80	7.35	6.13	NA	NA	4.25	3.06
Black and White Laser	3.68	9.80	9.80	6.13	NA	NA	5.50	3.68
Color Laser	5.15	13.48	14.70	6.13	NA	NA	7.25	3.68
Plotter	5.15	13.48	14.70	6.13	NA	NA	11.20	5.15
Printer with Storage Device	5.15	12.25	17.15	6.13	3.06	9.80	12.00	5.15

6.2.7 Peripherals

Type	Transport from Organization	Destroy Processing	Resale Processing	Clean	Degauss	ROM Reset	Format	Recycle	Warehouse per Month
Computer Attached Device	3.06	3.68	4.90	6.13	3.06	7.35	3.68	2.80	3.06
Keyboard per batch (20)	3.06	0.61	NA	NA	NA	NA	NA	3.45	3.06
Mice per batch (20)	3.06	0.61	NA	NA	NA	NA	NA	5.50	3.68

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6.2.8 Network Electronics

Type	Transport from Organization	Destroy Processing	Resale Processing	Clean	ROM Reset	Format	Recycle	Warehouse per Month
Hub	3.06	7.35	4.90	6.13	7.35	3.68	3.15	3.06
Switch	3.06	8.58	4.90	6.13	9.80	NA	4.45	3.06
Router	3.06	11.03	8.58	6.13	14.70		4.45	3.06
Firewall	3.06	11.03	11.03	6.13	17.15	NA	3.15	3.68
Component	1.23	3.68	3.68	6.13	4.90	NA	3.15	1.23

6.2.9 Media

Type	Destroy Processing	Degauss	Format	Recycle	Warehouse per Month
Magnetic	0.61	3.06	3.68	3.15	1.84
Optical	0.31	NA	NA	3.15	1.84

6.2.10 Services

DynTek can assist any organization with the physical inventory, registration and processing of devices that may normally be the responsibility of the organization. If these services are requested, DynTek will create a statement of work that addresses the specific needs of the organization to successfully complete the project.

Title	SKU	Rate per Hour	Role Description
Surplus Specialist	SDDS-1	65.00	Registers all devices into the SDDS system. Ensures data accuracy and coordinates with DynTek resources to arrange a pickup schedule. Interfaces with the organizations management for direction of location of displaced assets.
De-Installation Technician	SDDS-2	65.00	Performs de-installation of devices on-site with the exception of Server and Networking devices. Enters device into SDDS upon completion of de-installation
De-Installation Engineer	SDDS-3	92.00	Performs de-installation of Server and Network devices. Enters device into SDDS upon completion of de-installation.
Inventory Specialist	SDDS-4	75.00	Performs site assessment and physical asset inventory to evaluate an organizations position to surplus and sanitize equipment. Utilizes industry asset management tools to compile a report on equipment status and presents to the organization quantities of devices that meets the SDDS criteria.
Project Manager	SDDS-5	165.00	Will be assigned to larger SDDS projects to allow for an efficient command and control of SDDS activities. Will report to the organizations senior management and will report progress and milestones achieved as they occur.